

SOLAR / ENERGY-EFFICIENCY CONSULTANT POSITION

Lionshead Energy is changing the way America thinks about **SOLAR!**
We offer superior customer service and comprehensive financial options to our clients.

Due to growth, **Lionshead Energy** is currently seeking full and part-time **ENERGY CONSULTANTS** to join our team in the Mid-Hudson Valley - Responsible for generating leads and setting appointments with qualified, commercial property owners, who will then meet with our Solar & Energy-Efficiency Teams.

Responsibilities:

- Understand, Learn and Deliver our solar advantage presentation to prospective commercial property owners
- Research and Develop highly qualified commercial property owner leads and contacts
- Provide nightly reporting of leads / appointments via email and / or phone
- Partner with the Supervisor to ensure established goals are consistently met

Critical Competencies:

- Demonstrate excellent personal and professional behaviors, properly representing Lionshead Energy's core business values. Self-motivated, mature and goal-oriented.
- Ability to Plan, Organize and Prioritize in an efficient and productive manner. We maintain High Standards and expect personal performance and team performance to be nothing short of the best
- Persistent: Demonstrate tenacity and willingness to go the distance to get the job done
- Adaptable: Ability to adjust quickly to changing priorities and conditions

Experience:

- 1+ years of experience in customer service and / or sales (Renewable Energy sector experience a bonus!)
- Proven success and track record in: ~ Meeting or exceeding sales goals or quotas
~ Working in a relatively independent sales environment.
~ Ability to effectively utilize established selling & marketing techniques

Compensation Plan:

- Commission basis on closed deals
- Salary + Commission after initial goals are met
- Bonuses and Advancement for Established Benchmark Achievers

Qualified Candidates are encouraged to e-mail a cover letter and resume, including **3 professional references**, for consideration. Please reference "Energy Consultant" in the e-mail subject line. We will be reviewing applications and contacting candidates to schedule local, in-person interviews. Thank you.

- Submissions via e-mail only to: harv@lionsheadenergy.com
- Job-seekers ONLY. Recruiters: please do not contact this job posting.